J.P.Morgan

Nubank

Upgrading to Neutral - Profitability to Emerge In 4Q and Delinquencies Contained

We believe Nubank profitability will emerge in 4Q and 2023 and after recent correction (down ~20% vs. Ibov down ~10% last 1 month) we see stock potentially reacting positively, driving a poor risk reward to our previous Underweight. Thus, we upgrade the company to Neutral. Actually, we expect positive short term trends: (i) funding optimization and loans repricing to benefit 4Q22 and 2023 NII trends; (ii) asset quality to remain a risk but unlikely unfolding in 4Q; and (iii) payroll loans helping Nu sustain 2023 loan growth. Another positive to earnings includes Mr. David Velez giving up his shares award, a ~US\$70mn EBT savings per year (link). On the negative side, interchange cap starts in April and Mexico growth is likely a headwind to EPS. Still, we believe those negatives are mapped. Finally, we are keeping our USD4-4.5 fair value per share range which offers limited upside. Thus despite positive news we set a Neutral rating mostly on valuation. Nubank is now trading at 3.9x 22E P/BV and 37x our above consensus 23E earnings.

• NII growth to remain solid due to funding improvement - despite loan deceleration. We don't expect Nubank loan growth to remain as solid in 2023. True, Mexico and potential new payroll product may help, but we expect a big deceleration in credit card and ongoing conservative origination in personal loans in Brazil. We forecast 37% total loan growth next year (vs. 84% in 3Q22), divided in 20% in personal loans, 25% credit cards and some ~US\$1.6bn in new segments (i.e. payroll and other). Still, we see NII growing faster than volumes next year (~60% Y-o-Y) due to repricing and more importantly deposits optimization. We forecast funding cost decreasing from ~90% to ~75% of Selic which could mean some ~US\$300mn tailwind to NII.

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Equity Ratings and Price Targets

		Mkt Cap			Ra	iting	Price Target			
Company	Ticker	(\$ mn)	CCY	Price	Cur	Prev	Cur	End Date	Prev En	d Date
Nubank	NU US	18,565.10	USD	3.97	N	UW	_	_	n/c	n/c
Nubank BDR	NUBR33 BZ	18,481.12	BRL	3.45	N	n/c	_	_	n/c	n/c

Source: Company data, Bloomberg Finance L.P., J.P. Morgan estimates. n/c = no change. All prices as of 07 Dec 22.

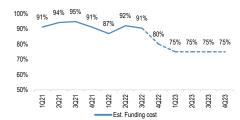
See page 9 for analyst certification and important disclosures, including non-US analyst disclosures.

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Figure 1: We call for good funding improvement in 2023

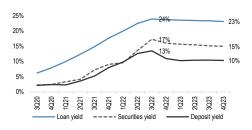




Source: Company reports and J.P. Morgan estimates. Funding cost based on "interest and other financial expenses" divided by average deposits, other financial liabilities and financed as % of avg. reference rates in the period.

Figure 2: While loan yields remain healthy

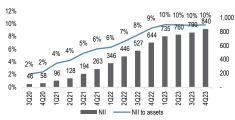
Est. credit, market and funding cost yields



Source: Company reports and J.P. Morgan estimates

Figure 3: And margin expansion to fuel NII growth





Source: Company reports and J.P. Morgan estimates. Assuming annualized NII to total assets as a simplification to NIMs.

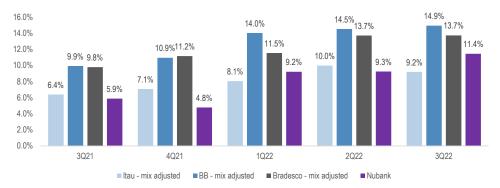
- Incorporating lower share compensation. As announced by the company, Mr. David Velez, founder, chairman and CEO will no longer receive his ~US\$423mn contingent share award (<u>link</u>). Though strikes for those awards are far today (share price at USD18.7 and USD35.3), the accounting recognition of it was a US\$70mn EBT impact from 2022-2026 and some residual value until 2029. We adjust our model to reflect those savings.
- Mexico and Colombia recent NuConta approval and good for clients growth, but EPS headwind. Nubank has been printing good growth in Mexico (3mn clients) and bit more lackluster trends in Colombia (0.4mn clients). We expect this growth pace to accelerate in Mexico as the company just got the approval (link) to offer digital checking accounts (NuConta). Notably the company was just issuing credit cards, which have lower approval rates due to credit risk (i.e. management usually mention ~25% approval rates). Now the company may offer a product without credit risk which also allows the growth of deposits key to success in other markets. On a less positive note, those other markets have more limited scale as of today, thus potentially EPS dilutive in the short term, in our view.
- Prepaid cards volumes to be a small tailwind to financial costs. There is a lot of discussion about Nubank's average funding cost and money box adoption. We are overall positive on it and we see decreasing funding cost from ~95% to ~75%. We see some peers like PAGs running with retail funding cost closer to ~60%. Notably, we believe Nubank may also marginally benefit from its monthly



prepaid TPV running around \sim US\$2.5bn a month (flow, not balance) which implies about \sim US\$85mn a day or \sim 1% of total deposits already at zero remuneration.

• Nubank asset quality has been better than expected in a very challenging environment. It is not new news that we are seeing a worsening credit cycle in Brazil. Consumer loans NPLs, notably credit card and personal loans, are running at historical high levels. While credit card volumes are growing at 36% Y-o-Y pace we see revolving up 77% in October. Households leverage is at historical high (28.7% debt service) and Brazil reached the record number of 1 billion accounts in the system, meaning about 5x relationships per social security number in the country. In this challenging outlook Nubank is suffering. However, it has been performing in line to better than the market, which we believe is impressive given the company's higher exposure to lower income clients and to this segment.

Figure 4: Mix adjusted New NPL Formation for individuals - BBDC and BBAS worse than Nubank Mix adjusted - New NPL Formation divided by individuals or retail loan book excluding payroll and mortgage (eop)



Source: J.P. Morgan estimates. Considering active portfolio sales to estimate the new NPL formation. We recognize this analaysis has limitations given different accountings, disclosures, renegotiated trends, transactor balances exposure, among others.

- Adjusting provisions modeling incorporating stage 3. We used to model Nubank based on allowance-to-loans, which we believed was a good proxy to reflect expected loss model. In summary, we used to consider a certain % of allowances for loans based on each segment (i.e. ~10-12% for cards and 15% for personal loans). However, this methodology wasn't incorporating calibrations to credit model thus higher allowances. Given NPLs have little value to compare vs. peers we decided to adjust our model to incorporate stage 3 loans and stage 3 coverage. We believe this may be a better proxy to asset quality trends.
- All in all upgrading to Neutral. We forecast US\$510mn net income in 2023 (~10% ROE) which is almost 70% above Bloomberg consensus (US\$304mn 17 estimates). However, we are also ~30-20% below consensus in 2024-2025. In our numbers we see Nubank trading at 3.9x 22E book and 37x 23E P/E, which still implies more growth and higher returns in coming years. In summary, while we are getting more positive, our USD4-4.5 fair value per share range still offers limited upside at current share levels.





Adj. EPS Estimate Changes

\$					FY23E			
Company	BBG Ticker	Prev	Cur	Δ	Prev	Cur	Δ	
Nubank	NU US	0.00	(0.00)	(0.00)	0.08	0.11	0.03	
Nubank BDR	NUBR33 BZ	0.00	(0.00)	(0.01)	0.03	0.02	(0.01)	

Source: Bloomberg Finance L.P., J.P. Morgan estimates.



Investment Thesis, Valuation and Risks

Nubank (Neutral)

Investment Thesis

Nubank is Latin America's most successful Neobank with ~70mn clients as of 3Q22, of which 57mn were active. Impressively, Nubank is among the top 3 players by number of active clients with credit exposure above US\$40. The company started as a branchless payments app focused on credit cards but has quickly evolved to a complete ecosystem with digital accounts, investments, insurance, and more recently marketplace. The absence of maintenance fees and good user experience (90 NPS as of Dec 2021) is driving strong engagement (80% MAU of which about 50% is DAU). In summary, the word-of-mouth effect is leading to fast growth at low customer acquisition cost (US\$5 per user).

Our Neutral recommendation is mostly driven by a valuation that already incorporates meaningful success in most ventures, when execution risks exist (i.e., competition, regulation, credit cycles, etc.). Despite the recent correction, we continue to see valuation as unattractive in a higher rates environment and higher CoE. Additionally, we view tangible addressable markets given Nubank's asset-light structure as potentially not as large when compared to incumbents, considering the lack of some offerings and free of charge services, lower exposure to higher income clients, and distribution of third-party products. On a positive tone, we see 2023 as an important year for profitability to emerge helped by funding cost improvement, operating leverage and cost of risk to remain high, but growing at slower pace. All in all, great company, but limited upside, in our view.

Valuation

We rate Nubank Neutral. Our residual income fair value implies US\$4-4.5 per share, which implies fair multiples around 3.5x to 4.0x 23E P/BV.

We derive our fair value from a three-stage residual income model assuming 30% LT ROE and 12% CoE in USD. In the first stage (2024-33), we forecast Nubank delivering operating leverage and becoming more profitable and growing earnings quickly, especially post 2025. Average ROE in the period is forecasted at ~21%, and we have a ~17% earnings CAGR in those 10 years. In the second stage, we forecast earnings growing at ~7% CAGR as ROE gravitates around ~29%. In the third stage, we forecast 30% LT ROE. Our model is in US\$ and carries FX risks due to the bulk of Nubank's operations being in Brazil in BRL.

Risks to Rating and Price Target

As a Neutral-rated stock, risks are both to the upside and downside.

Upside risk include: (i) higher ARPU than forecast; (ii) more successful global expansion beyond Brazil, Colombia, and Mexico; (iii) more meaningful new products (i.e. payroll) or new initiatives like investments, marketplace among others; and (iv) more efficient operation of branchless distribution.

Risks to the downside include: i) lower client monetization than forecast; ii) unsuccessful LatAm expansion; iii) growing client churn; iv) macroeconomic and currency risk, especially in Brazil; v) tech sell-off globally driving lower valuation multiples; vi) credit cycle in Brazil driven by the already high debt services levels, at ~30% of disposable income close to all-time high; and vii) regulatory changes (i.e., capital, taxation, labor, among others).



Investment Thesis, Valuation and Risks

Nubank BDR (Neutral)

Investment Thesis

Nubank is Latin America's most successful Neobank with ~70mn clients as of 3Q22, of which 57mn were active. Impressively, Nubank is the fourth player in Brazil by number of active clients with credit exposure. The company started as a branchless payments app focused on credit cards but has quickly evolved to a complete ecosystem with digital accounts, investments, insurance, and more recently marketplace. The absence of maintenance fees and good user experience (90 NPS as of Dec 2021) is driving strong engagement (73% MAU of which 48% is DAU). In summary, the word-of-mouth effect is leading to fast growth at low customer acquisition cost (US\$5 per user).

Our Neutral recommendation is mostly driven by a valuation that already incorporates meaningful success in most ventures, when execution risks exist (i.e., competition, regulation, credit cycles, etc.). Despite the recent correction, we continue to see valuation as unattractive in a higher rates environment and higher CoE. Additionally, we view tangible addressable markets given Nubank's asset-light structure as potentially not as large when compared to incumbents, considering the lack of some offerings and free of charge services, lower exposure to higher income clients, and distribution of third-party products. On a positive tone, we see 2023 as an important year for profitability to emerge helped by funding cost improvement, operating leverage and cost of risk to remain high, but growing at slower pace. All in all, great company, but limited upside, in our view.

Valuation

We rate Nubank Neutral. Our fair value estimates imply a range of R\$4 to R\$4.5 for Nubank's BDR.

Our valuation is based on a three-stage residual income model assuming 30% LT ROE and 12% CoE in USD. In the first stage (2024-33), we forecast Nubank delivering operating leverage and becoming more profitable and growing earnings quickly, especially post 2025. Average ROE in the period is forecasted at ~21%, and we have a ~17% earnings CAGR in those 10 years. In the second stage, we forecast earnings growing at ~7% CAGR as ROE gravitates around ~29%. In the third stage, we forecast 30% LT ROE. Our model is in US\$ and carries FX risks due to the bulk of Nubank's operations being in Brazil in BRL.

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Nubank: Summary of Financials

Transamini Gamma	,					_					
Income Statement - Annual	FY20A	FY21A	FY22E	FY23E	FY24E	Income Statement - Quarterly		1Q22A	2Q22A	3Q22A	4Q22E
Net interest income	168	679	1,963	3,125	3,685	Net interest income		346A	446A	527A	644
Non interest income	227	534	1,058	1,242	1,520	Non interest income	-	223A	257A	275A	303
Net revenues	395	1,214	3,021	4,367	5,205	Net revenues		570A	702A	803A	947
Provisions	(169)	(481)	(1,370)	(1,637)	(1,821)	Provisions		(276)A	(338)A	(375)A	(380)
Non interest expense	(419)	(903)	(1,662)	(2,093)	(2,483)	Non interest expense		(362)A	(388)A	(422)A	(490)
Employee costs	(266)	(629)	(1,039)	(1,321)	(1,558)	Employee costs		(245)A	(230)A	(262)A	(303)
Adj. PBT	(193) 22	(170)	(11)	637	901	Adj. PBT		(68)A	(25)A	5A	76
Income taxes	22	5	5	(127)	(225)	Income taxes		23A	(5)A	3A	(15)
Minority interest	(70)	/4CE\	- (C)	510	675	Minority interest	-	/AE\A	/20\A	8A	61
Adj. Net profit	(70)	(165)	(6)	310	0/3	Adj. Net profit		(45)A	(30)A	0A	01
Reported EPS	(0.02)	(0.04)	(0.00)	0.11	0.14	Reported EPS		(0.01)A	(0.01)A	0.00A	0.01
Adj. EPS	(0.02)	(0.04)	(0.00)	0.11	0.14	Adj. EPS		(0.01)A	(0.01)A	0.00A	0.01
DPS	0.00	0.00	0.00	0.00	0.04	DPS		0.00A	0.00A	0.00A	0.00
Diluted shares outstanding	4,609	4,609	4,676	4,676	4,676	Diluted shares outstanding		4,660A	4,676A	4,676A	4,676
Balance Sheet	FY20A	FY21A	FY22E	FY23E	FY24E	Balance Sheet		1Q22A	2Q22A	3Q22A	4Q22E
Cash and cash equivalents	2,344	2,706	3,923	3,531	4,061	Cash and cash equivalents		2,969A	3,701A	3,693A	3,923
Net loans	3,084	5,975	9,664	13,284	17,074	Net loans		7,902A	8,528A	8,973A	9,664
PP&E	23	488	732	1,099	1,648	PP&E		548A	576A	586A	732
LT investments	-	-	-	-	-	LT investments		-	-	-	-
Other assets	7,787	16,665	24,662	30,723	38,369	Other assets		20,741A	20,912A	21,728A	24,662
Total assets	10,154	19,859	29,318	35,353	44,078	Total assets		24,258A	25,189A	26,007A	29,318
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Total deposits	5,585	9,667	15,468	19,335	24,168	Total deposits			13,293A		15,468
Borrowings	518	165	247	339	433	Borrowings		168A	496A	487A	247
Total liabilities	9,716	15,416	24,503	30,028	38,246	Total liabilities			20,451A		24,503
Shareholder equity	438	4,441	4,814	5,324	5,830	Shareholder equity	-	4,789A	4,738A	,	4,814
Total Liabilities and Shareholder Equity	10,154	19,859	29,318	35,353	44,078	Total Liabilities and Shareholder Equity	-	24,258A	25,189A	26,007A	29,318
Total Liabilities and Shareholder Equity Book Value Per Share		-	-	,		Total Liabilities and Shareholder Equity Book Value Per Share	=	,		,	
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share	10,154 0.10	19,859 0.96	29,318 1.03	35,353 1.14	44,078 1.25	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share	=	24,258A 1.03A	25,189A 1.01A	26,007A 1.02A	29,318 1.03
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing	0.10 FY20A	19,859 0.96 FY21A	29,318 1.03 - FY22E	35,353 1.14 FY23E	1.25 FY24E	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital	FY20A	24,258A 1.03A - FY21A	25,189A 1.01A - FY22E	26,007A 1.02A - FY23E	29,318 1.03 FY24E
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits	10,154 0.10	19,859 0.96 FY21A 61.8%	29,318 1.03 FY22E 62.5%	35,353 1.14 FY23E 68.7%	44,078 1.25	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans	(7.1%)	24,258A 1.03A - FY21A (8.8%)	25,189A 1.01A - FY22E (11.7%)	26,007A 1.02A - FY23E (11.4%)	29,318 1.03 FY24E (10.8%)
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets	10,154 0.10 - FY20A 55.2%	19,859 0.96 FY21A 61.8%	29,318 1.03 - FY22E 62.5%	35,353 1.14 	44,078 1.25 FY24E 70.6%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans	(7.1%) 4.1%	24,258A 1.03A - FY21A (8.8%) 3.9%	25,189A 1.01A - FY22E (11.7%) 5.1%	26,007A 1.02A FY23E (11.4%) 5.7%	29,318 1.03 FY24E (10.8%) 5.5%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets	10,154 0.10 - FY20A 55.2% - 37.8%	19,859 0.96 FY21A 61.8% - 32.9%	29,318 1.03 FY22E 62.5% - 35.6%	35,353 1.14 FY23E 68.7% - 40.1%	1.25 FY24E 70.6%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs	(7.1%) 4.1% 176.1%	24,258A 1.03A FY21A (8.8%) 3.9% 211.8%	25,189A 1.01A - FY22E (11.7%) 5.1% 206.5%	26,007A 1.02A - FY23E (11.4%) 5.7% 201.6%	29,318 1.03 FY24E (10.8%) 5.5% 202.4%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities	10,154 0.10 FY20A 55.2% - 37.8% 57.5%	19,859 0.96 FY21A 61.8% - 32.9% 62.7%	29,318 1.03 FY22E 62.5% - 35.6% 63.1%	35,353 1.14 FY23E 68.7% - 40.1% 64.4%	1.25 FY24E 70.6% - 43.0% 63.2%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth	(7.1%) 4.1% 176.1% (9.1%)	24,258A 1.03A FY21A (8.8%) 3.9% 211.8% 106.1%	25,189A 1.01A FY22E (11.7%) 5.1% 206.5% 147.5%	26,007A 1.02A FY23E (11.4%) 5.7% 201.6% 31.2%	29,318 1.03 FY24E (10.8%) 5.5% 202.4% 21.6%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities	10,154 0.10 FY20A 55.2% - 37.8% 57.5% 5.3%	19,859 0.96 FY21A 61.8% 32.9% 62.7% 2.7%	29,318 1.03 FY22E 62.5% 35.6% 63.1% 1.0%	35,353 1.14 FY23E 68.7% 40.1% 64.4% 1.1%	44,078 1.25 FY24E 70.6% 43.0% 63.2% 1.1%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio	(7.1%) 4.1% 176.1% (9.1%) 26.1%	24,258A 1.03A FY21A (8.8%) 3.9% 211.8% 106.1% 21.8%	25,189A 1.01A FY22E (11.7%) 5.1% 206.5% 147.5% 11.6%	26,007A 1.02A FY23E (11.4%) 5.7% 201.6% 31.2% 16.8%	29,318 1.03 FY24E (10.8%) 5.5% 202.4% 21.6% 11.0%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%)	10,154 0.10 FY20A 55.2% - 37.8% 57.5% 5.3% FY20A	19,859 0.96 FY21A 61.8% 32.9% 62.7% 2.7% FY21A	29,318 1.03 FY22E 62.5% 35.6% 63.1% 1.0% FY22E	35,353 1.14 FY23E 68.7% - 40.1% 64.4% 1.1% FY23E	44,078 1.25 FY24E 70.6% 43.0% 63.2% 1.1% FY24E	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%)	(7.1%) 4.1% 176.1% (9.1%) 26.1% FY20A	24,258A 1.03A FY21A (8.8%) 3.9% 211.8% 106.1% 21.8% FY21A	25,189A 1.01A FY22E (11.7%) 5.1% 206.5% 147.5% 11.6% FY22E	26,007A 1.02A FY23E (11.4%) 5.7% 201.6% 31.2% 16.8% FY23E	29,318 1.03 FY24E (10.8%) 5.5% 202.4% 21.6% 11.0% FY24E
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin	10,154 0.10 FY20A 55.2% 37.8% 57.5% 5.3% FY20A 2.1%	19,859 0.96 FY21A 61.8% 32.9% 62.7% 2.7% FY21A 5.5%	29,318 1.03 FY22E 62.5% 35.6% 63.1% 1.0% FY22E 9.2%	35,353 1.14 FY23E 68.7% - 40.1% 64.4% 1.1% FY23E 10.6%	1.25 FY24E 70.6% 43.0% 63.2% 1.1% FY24E 10.2%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE)	(7.1%) 4.1% 176.1% (9.1%) 26.1% FY20A (13.4%)	24,258A 1.03A FY21A (8.8%) 3.9% 211.8% 106.1% 21.8% FY21A (6.8%)	25,189A 1.01A FY22E (11.7%) 5.1% 206.5% 147.5% 11.6% FY22E (0.1%)	26,007A 1.02A FY23E (11.4%) 5.7% 201.6% 31.2% 16.8% FY23E 10.1%	29,318 1.03 FY24E (10.8%) 5.5% 202.4% 21.6% 11.0% FY24E 12.1%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue	10,154 0.10 FY20A 55.2% 37.8% 57.5% 5.3% FY20A 2.1% 57.5%	19,859 0.96 FY21A 61.8% - 32.9% 62.7% 2.7% FY21A 5.5% 44.0%	29,318 1.03 FY22E 62.5% 35.6% 63.1% 1.0% FY22E 9.2% 35.0%	35,353 1.14 FY23E 68.7% 40.1% 64.4% 1.1% FY23E 10.6% 28.4%	44,078 1.25 FY24E 70.6% 43.0% 63.2% 1.1% FY24E 10.2% 29.2%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA)	(7.1%) 4.1% 176.1% (9.1%) 26.1% FY20A	24,258A 1.03A FY21A (8.8%) 3.9% 211.8% 106.1% 21.8% FY21A	25,189A 1.01A FY22E (11.7%) 5.1% 206.5% 147.5% 11.6% FY22E	26,007A 1.02A FY23E (11.4%) 5.7% 201.6% 31.2% 16.8% FY23E	29,318 1.03 FY24E (10.8%) 5.5% 202.4% 21.6% 11.0% FY24E
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets	10,154 0.10 - FY20A 55.2% - 37.8% 57.5% 5.3% FY20A 2.1% 57.5% 2.7%	19,859 0.96 FY21A 61.8% - 32.9% 62.7% 2.7% FY21A 5.5% 44.0% 3.6%	29,318 1.03 - FY22E 62.5% - 35.6% 63.1% 1.0% FY22E 9.2% 35.0% 4.3%	35,353 1.14 	44,078 1.25 FY24E 70.6% - 43.0% 63.2% 1.1% FY24E 10.2% 29.2% 3.8%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on tangible equity (ROTE)	(7.1%) 4.1% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%)	24,258A 1.03A FY21A (8.8%) 3.9% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%)	25,189A 1.01A FY22E (11.7%) 5.1% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%)	26,007A 1.02A - FY23E (11.4%) 5.7% 201.6% 31.2% 16.8% FY23E 10.1%	29,318 1.03 FY24E (10.8%) 5.5% 202.4% 21.6% 11.0% FY24E 12.1%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio	10,154 0.10 	19,859 0.96 FY21A 61.8% - 32.9% 62.7% 2.7% FY21A 5.5% 44.0% 3.6% 74.4%	29,318 1.03 FY22E 62.5% 35.6% 63.1% 1.0% FY22E 9.2% 35.0% 4.3% 55.0%	35,353 1.14 	44,078 1.25 FY24E 70.6% - 43.0% 63.2% 1.1% FY24E 10.2% 29.2% 3.8% 47.7%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate	(7.1%) 4.1% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%)	24,258A 1.03A FY21A (8.8%) 3.9% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%)	25,189A 1.01A FY22E (11.7%) 5.1% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%)	26,007A 1.02A - FY23E (11.4%) 5.7% 201.6% 31.2% 16.8% FY23E 10.1% 1.6%	29,318 1.03 FY24E (10.8%) 5.5% 202.4% 21.6% 11.0% FY24E 12.1% 1.7%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio	10,154 0.10 	19,859 0.96 	29,318 1.03 FY22E 62.5% 35.6% 63.1% 1.0% FY22E 9.2% 4.3% 55.0% 2.8%	35,353 1.14 	44,078 1.25 FY24E 70.6% 43.0% 63.2% 1.1% FY24E 10.2% 3.8% 47.7% 4.3%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate Net loans y/y growth	(7.1%) 4.1% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) - (11.2%) 8.4%	24,258A 1.03A FY21A (8.8%) 3.9% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%) 93.8%	25,189A 1.01A FY22E (11.7%) 5.1% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7%	26,007A 1.02A FY23E (11.4%) 5.7% 201.6% 31.2% 16.8% FY23E 10.1% 1.6% 	29,318 1.03 FY24E (10.8%) 5.5% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% - 25.0% 28.5%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio Revenue/Assets	10,154 0.10 	19,859 0.96 FY21A 61.8% - 32.9% 62.7% 2.7% FY21A 5.5% 44.0% 3.6% 74.4%	29,318 1.03 FY22E 62.5% 35.6% 63.1% 1.0% FY22E 9.2% 35.0% 4.3% 55.0%	35,353 1.14 	44,078 1.25 FY24E 70.6% - 43.0% 63.2% 1.1% FY24E 10.2% 29.2% 3.8% 47.7%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate	(7.1%) 4.1% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%)	24,258A 1.03A FY21A (8.8%) 3.9% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%)	25,189A 1.01A FY22E (11.7%) 5.1% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%)	26,007A 1.02A - FY23E (11.4%) 5.7% 201.6% 31.2% 16.8% FY23E 10.1% 1.6%	29,318 1.03 FY24E (10.8%) 5.5% 202.4% 21.6% 11.0% FY24E 12.1% 1.7%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio	10,154 0.10 	19,859 0.96 	29,318 1.03 FY22E 62.5% 35.6% 63.1% 1.0% FY22E 9.2% 4.3% 55.0% 2.8%	35,353 1.14 	44,078 1.25 FY24E 70.6% 43.0% 63.2% 1.1% FY24E 10.2% 3.8% 47.7% 4.3%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate Net loans y/y growth Assets y/y growth	(7.1%) 4.1% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) - (11.2%) 8.4% 50.2%	24,258A 1.03A (8.8%) 3.9% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%) 93.8% 95.6%	25,189A 1.01A FY22E (11.7%) 5.1% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7% 47.6%	26,007A 1.02A FY23E (11.4%) 5.7% 201.6% 31.2% 16.8% FY23E 10.1% 1.6% 20.0% 37.5% 20.6%	29,318 1.03 FY24E (10.8%) 5.5% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% 25.0% 28.5% 24.7%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio Revenue/Assets RORWA	10,154 0.10 	19,859 0.96 FY21A 61.8% 32.9% 62.7% 2.7% FY21A 5.5% 44.0% 3.6% 74.4% 3.1% 8.1%	29,318 1.03 	35,353 1.14 	44,078 1.25 FY24E 70.6% 43.0% 63.2% 1.1% FY24E 10.2% 29.2% 3.8% 47.7% 4.3% 13.1%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate Net loans y/y growth Assets y/y growth RWA y/y growth	(7.1%) 4.1% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) - (11.2%) 8.4% 50.2%	24,258A 1.03A (8.8%) 3.9% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%) 93.8% 95.6%	25,189A 1.01A FY22E (11.7%) 5.1% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7% 47.6% 173.4%	26,007A 1.02A FY23E (11.4%) 5.7% 201.6% 31.2% 16.8% FY23E 10.1% 1.6% 20.0% 37.5% 20.6%	29,318 1.03 FY24E (10.8%) 5.5% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% 25.0% 24.7% 118.2%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio Revenue/Assets RORWA Avg. RWA	10,154 0.10 	19,859 0.96 	29,318 1.03 	35,353 1.14 	44,078 1.25	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate Net loans y/y growth Assets y/y growth PRWA y/y growth Deposits y/y growth	(7.1%) 4.1% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) 50.2% 196.7% 107.4%	24,258A 1.03A (8.8%) 3.9% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%) 93.8% 95.6% 477.6% 73.1%	25,189A 1.01A FY22E (11.7%) 5.1% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7% 47.6% 173.4% 60.0%	26,007A 1.02A FY23E (11.4%) 5.7% 201.6% 31.2% 16.8% FY23E 10.1% 1.6% 20.0% 37.5% 20.6% 20.6% 25.0%	29,318 1.03 FY24E (10.8%) 5.5% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% 25.0% 24.7% 118.2% 25.0%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio Revenue/Assets RORWA Avg. RWA Avg. RWA Avg. IEA	10,154 0.10 	19,859 0.96	29,318 1.03 FY22E 62.5% 35.6% 63.1% 1.0% FY22E 9.2% 35.0% 4.3% 55.0% 2.8% 12.3% 4,004 20,581	35,353 1.14 	44,078 1.25	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate Net loans y/y growth Assets y/y growth RWA y/y growth	(7.1%) 4.1% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) - (11.2%) 8.4% 50.2%	24,258A 1.03A (8.8%) 3.9% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%) 93.8% 95.6%	25,189A 1.01A FY22E (11.7%) 5.1% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7% 47.6% 173.4%	26,007A 1.02A FY23E (11.4%) 5.7% 201.6% 31.2% 16.8% FY23E 10.1% 1.6% 20.0% 37.5% 20.6%	29,318 1.03 FY24E (10.8%) 5.5% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% 25.0% 24.7% 118.2%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio Revenue/Assets RORWA Avg. RWA	10,154 0.10 	19,859 0.96 	29,318 1.03 	35,353 1.14 	44,078 1.25	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on tangible equity (ROTE) Tax rate Net loans y/y growth Assets y/y growth PWA y/y growth Deposits y/y growth Net interest income y/y growth	(7.1%) 4.1% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) - (11.2%) 8.4% 50.2% 196.7% 107.4% (26.4%)	24,258A 1.03A FY21A (8.8%) 3.9% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%) 93.8% 95.6% 477.6% 73.1% 304.8%	25,189A 1.01A FY22E (11.7%) 5.1% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7% 47.6% 173.4% 60.0% 189.0%	26,007A 1.02A FY23E (11.4%) 5.7% 201.6% 31.2% 16.8% FY23E 10.1% 1.6% 20.0% 37.5% 20.6% 20.6% 25.0% 59.2%	29,318 1.03 FY24E (10.8%) 5.5% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% - 25.0% 24.7% 118.2% 25.0% 17.9%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio Revenue/Assets RORWA Avg. RWA Avg. IEA Gross Loans	10,154 0.10 	19,859 0.96	29,318 1.03 FY22E 62.5% 35.6% 63.1% 1.0% FY22E 9.2% 35.0% 4.3% 55.0% 2.8% 12.3% 4,004 20,581 10,945	35,353 1.14 	44,078 1.25	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate Net loans y/y growth Assets y/y growth PRWA y/y growth Deposits y/y growth Net interest income y/y growth IE assets/Assets	(7.1%) 4.1% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) - (11.2%) 8.4% 50.2% 196.7% 107.4% (26.4%) 92.8%	24,258A 1.03A FY21A (8.8%) 3.9% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%) 93.8% 95.6% 477.6% 73.1% 304.8% 85.9%	25,189A 1.01A FY22E (11.7%) 5.1% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7% 47.6% 173.4% 60.0% 189.0% 83.7%	26,007A 1.02A FY23E (11.4%) 5.7% 201.6% 31.2% 16.8% FY23E 10.1% 1.6% 20.0% 37.5% 20.6% 20.6% 25.0% 59.2%	29,318 1.03 FY24E (10.8%) 5.5% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% - 25.0% 24.7% 118.2% 25.0% 17.9% 82.4%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio Revenue/Assets RORWA Avg. RWA Avg. IEA Gross Loans P/BV (x)	10,154 0.10 	19,859 0.96 FY21A 61.8% 32.9% 62.7% 2.7% FY21A 5.5% 44.0% 3.6% 74.4% 3.1% 8.1% - 1,258 12,885 6,555	29,318 1.03 FY22E 62.5% 35.6% 63.1% 1.0% FY22E 9.2% 35.0% 4.3% 55.0% 2.8% 12.3% 4,004 20,581 10,945	35,353 1.14 FY23E 68.7% - 40.1% 64.4% 1.1% FY23E 10.6% 28.4% 3.8% 47.9% 3.7% 13.5% - 6,467 27,210 14,992 3.5	44,078 1.25 FY24E 70.6% 63.2% 63.2% 1.1% FY24E 10.2% 29.2% 3.8% 47.7% 4.3% 13.1% - 11,249 32,719 19,140 3.2	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate Net loans y/y growth Assets y/y growth RWA y/y growth Deposits y/y growth Net interest income y/y growth IE assets/Assets LLP/Loans	(7.1%) 4.1% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) - (11.2%) 8.4% 50.2% 196.7% 107.4% (26.4%) 92.8% (5.3%)	24,258A 1.03A (8.8%) 3.9% 211.8% 106.1% FY21A (6.8%) (1.1%) - (2.8%) 93.8% 95.6% 477.6% 73.1% 304.8% 85.9% (9.7%)	25,189A 1.01A FY22E (11.7%) 5.1% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7% 47.6% 173.4% 60.0% 189.0% 83.7% (15.7%)	26,007A 1.02A FY23E (11.4%) 5.7% 201.6% 31.2% 16.8% FY23E 10.1% 1.6% 20.0% 37.5% 20.6% 25.0% 59.2% 84.1% (12.6%)	29,318 1.03 FY24E (10.8%) 5.5% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% 25.0% 24.7% 118.2% 25.0% 17.9% 82.4% (10.7%)
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio Revenue/Assets RORWA Avg. RWA Avg. RWA Avg. IEA Gross Loans P/BV (x) Adj. P/E (x)	10,154 0.10	19,859 0.96 FY21A 61.8% 32.9% 62.7% 2.7% FY21A 5.5% 44.0% 3.6% 74.4% 3.1% 8.1% - 1,258 12,885 6,555 4.1 NM	29,318 1.03 FY22E 62.5% 35.6% 63.1% 1.0% FY22E 9.2% 35.0% 4.3% 55.0% 2.8% 12.3% - 4,004 20,581 10,945 3.9 NM	35,353 1.14 	44,078 1.25 FY24E 70.6% 43.0% 63.2% 1.1% FY24E 10.2% 29.2% 3.8% 47.7% 4.3% 13.1%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate Net loans y/y growth Assets y/y growth RWA y/y growth Deposits y/y growth Net interest income y/y growth IE assets/Assets LLP/Loans Equity/Assets	(7.1%) 4.1% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) - (11.2%) 8.4% 50.2% 196.7% (26.4%) 92.8% (5.3%) 6.2%	24,258A 1.03A FY21A (8.8%) 3.9% 211.8% 106.1% FY21A (6.8%) (1.1%) - (2.8%) 93.8% 95.6% 477.6% 73.1% 304.8% 85.9% (9.7%) 16.3%	25,189A 1.01A FY22E (11.7%) 5.1% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7% 47.6% 173.4% 60.0% 189.0% 83.7% (15.7%) 18.8%	26,007A 1.02A FY23E (11.4%) 5.7% 201.6% 31.2% FY23E 10.1% 1.6% 20.0% 37.5% 20.6% 20.6% 25.0% 59.2% 84.1% (12.6%) 15.7%	29,318 1.03 FY24E (10.8%) 5.5% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% 25.0% 28.5% 24.7% 118.2% 25.0% 17.9% 82.4% (10.7%) 14.0%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio Revenue/Assets RORWA Avg. RWA Avg. IEA Gross Loans P/BV (x)	10,154 0.10 	19,859 0.96 FY21A 61.8% 32.9% 62.7% 2.7% FY21A 5.5% 44.0% 3.6% 74.4% 3.1% 8.1% - 1,258 12,885 6,555	29,318 1.03 FY22E 62.5% 35.6% 63.1% 1.0% FY22E 9.2% 35.0% 4.3% 55.0% 2.8% 12.3% 4,004 20,581 10,945	35,353 1.14 FY23E 68.7% - 40.1% 64.4% 1.1% FY23E 10.6% 28.4% 3.8% 47.9% 3.7% 13.5% - 6,467 27,210 14,992 3.5	44,078 1.25 FY24E 70.6% 63.2% 63.2% 1.1% FY24E 10.2% 29.2% 3.8% 47.7% 4.3% 13.1% - 11,249 32,719 19,140 3.2	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate Net loans y/y growth Assets y/y growth RWA y/y growth Deposits y/y growth Net interest income y/y growth IE assets/Assets LLP/Loans	(7.1%) 4.1% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) - (11.2%) 8.4% 50.2% 196.7% 107.4% (26.4%) 92.8% (5.3%)	24,258A 1.03A (8.8%) 3.9% 211.8% 106.1% FY21A (6.8%) (1.1%) - (2.8%) 93.8% 95.6% 477.6% 73.1% 304.8% 85.9% (9.7%)	25,189A 1.01A FY22E (11.7%) 5.1% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7% 47.6% 173.4% 60.0% 189.0% 83.7% (15.7%)	26,007A 1.02A FY23E (11.4%) 5.7% 201.6% 31.2% 16.8% FY23E 10.1% 1.6% 20.0% 37.5% 20.6% 25.0% 59.2% 84.1% (12.6%)	29,318 1.03 FY24E (10.8%) 5.5% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% 25.0% 24.7% 118.2% 25.0% 17.9% 82.4% (10.7%)

Source: Company reports and J.P. Morgan estimates.

Note: \$ in millions (except per-share data). Fiscal year ends Dec



Nubank BDR: Summary of Financials

-						-					
Income Statement - Annual	FY20A	FY21A	FY22E	FY23E	FY24E	Income Statement - Quarterly		1Q22A	2Q22A	3Q22A	4Q22E
Net interest income	168	679	1,963	3,125	3,685	Net interest income		346A	446A	527A	644
Non interest income	227	534	1,058	1,242	1,520	Non interest income	-	223A	257A	275A	303
Net revenues	395	1,214	3,021	4,367	5,205	Net revenues		570A	702A	803A	947
Provisions	(169)	(481)	(1,370)	(1,637)	(1,821)	Provisions		(276)A	(338)A	(375)A	(380)
Non interest expense	(419)	(903)	(1,662)	(2,093)	(2,483)	Non interest expense		(362)A	(388)A	(422)A	(490)
Employee costs	(266)	(629)	(1,039)	(1,321)	(1,558)	Employee costs		(245)A	(230)A	(262)A	(303)
Adj. PBT	(193)	(170)	(11)	637	901	Adj. PBT		(68)A	(25)A	5A	76
Income taxes	22	5	5	(127)	(225)	Income taxes		23A	(5)A	3A	(15)
Minority interest	(70)	(405)	- (0)			Minority interest	-	- (45) 4	(00) 4	-	
Adj. Net profit	(70)	(165)	(6)	510	675	Adj. Net profit		(45)A	(30)A	8A	61
Reported EPS	(0.00)	(0.01)	(0.00)	0.02	0.02	Reported EPS		(0.00)A	(0.00)A	0.00A	0.00
Adj. EPS	(0.00)	(0.01)	(0.00)	0.02	0.02	Adj. EPS		(0.00)A	(0.00)A	0.00A	0.00
DPS	0.00	0.00	0.00	0.00	0.01	DPS		0.00A	0.00A	0.00A	0.00
Diluted shares outstanding	27,652	27,652	28,058	28,058	28,058	Diluted shares outstanding		27,962A	28,058A	28,058A	28,058
Balance Sheet	FY20A	FY21A	FY22E	FY23E	FY24E	Balance Sheet		1Q22A	2Q22A	3Q22A	4Q22E
Cash and cash equivalents	2,344	2,706	3,923	3,531	4,061	Cash and cash equivalents		2,969A	3,701A	3,693A	3,923
Net loans	3,084	5,975	9,664	13,284	17,074	Net loans		7,902A	8,528A	8,973A	9,664
PP&E	23	488	732	1,099	1,648	PP&E		548A	576A	586A	732
LT investments	-	-	-	-	-	LT investments		-	-	-	-
Other assets	7,787	16,665	24,662	30,723	38,369	Other assets		20,741A	20,912A	21,728A	24,662
Total assets	10,154	19,859	29,318	35,353	44,078	Total assets		24,258A	25,189A	26,007A	29,318
		0.00=	45 400	40.00=	04.400			10 5051	10.0001		45 400
Total deposits	5,585	9,667	15,468	19,335	24,168	Total deposits			13,293A		15,468
Borrowings	518	165	247	339	433	Borrowings		168A	496A	487A	247
Total liabilities	9,716	15,416	24,503	30,028	38,246	Total liabilities			,		24,503
										4,753A	
Shareholder equity	438	4,441	4,814	5,324	5,830	Shareholder equity	-	4,789A	4,738A		4,814
Total Liabilities and Shareholder Equity	10,154	19,859	29,318	35,353	44,078	Total Liabilities and Shareholder Equity	-	24,258A	25,189A	26,007A	29,318
Total Liabilities and Shareholder Equity Book Value Per Share		-	-	,		Total Liabilities and Shareholder Equity Book Value Per Share	-	,			
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share	10,154 0.02	19,859 0.16	29,318 0.17	35,353 0.19	44,078 0.21	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share	=	24,258A 0.17A	25,189A 0.17A	26,007A 0.17A	29,318 0.17
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing	10,154 0.02 - FY20A	19,859 0.16 FY21A	29,318 0.17 - FY22E	35,353 0.19 - FY23E	0.21 FY24E	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital	FY20A	24,258A 0.17A - FY21A	25,189A 0.17A - FY22E	26,007A 0.17A FY23E	29,318 0.17 FY24E
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits	10,154 0.02	19,859 0.16	29,318 0.17	35,353 0.19	44,078 0.21	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans	(7.1%)	24,258A 0.17A - FY21A (8.8%)	25,189A 0.17A - FY22E (11.7%)	26,007A 0.17A - FY23E (11.4%)	29,318 0.17 FY24E (10.8%)
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets	10,154 0.02 - FY20A 55.2%	19,859 0.16 FY21A 61.8%	29,318 0.17 - FY22E 62.5%	35,353 0.19 - FY23E 68.7%	44,078 0.21 FY24E 70.6%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans	(7.1%) 3.8%	24,258A 0.17A - FY21A (8.8%) 4.0%	25,189A 0.17A - FY22E (11.7%) 5.9%	26,007A 0.17A FY23E (11.4%) 5.6%	29,318 0.17 FY24E (10.8%) 5.3%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets	10,154 0.02 - FY20A 55.2% - 37.8%	19,859 0.16 - FY21A 61.8% - 32.9%	29,318 0.17 FY22E 62.5% - 35.6%	35,353 0.19 FY23E 68.7% - 40.1%	0.21 FY24E 70.6% - 43.0%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs	(7.1%) 3.8% 176.1%	24,258A 0.17A 	25,189A 0.17A 	26,007A 0.17A 	29,318 0.17 FY24E (10.8%) 5.3% 202.4%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities	10,154 0.02 FY20A 55.2% - 37.8% 57.5%	19,859 0.16 FY21A 61.8% - 32.9% 62.7%	29,318 0.17 FY22E 62.5% - 35.6% 63.1%	35,353 0.19 FY23E 68.7% - 40.1% 64.4%	0.21 FY24E 70.6% - 43.0% 63.2%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth	(7.1%) 3.8% 176.1% (9.1%)	24,258A 0.17A FY21A (8.8%) 4.0% 211.8% 106.1%	25,189A 0.17A FY22E (11.7%) 5.9% 206.5% 147.5%	26,007A 0.17A FY23E (11.4%) 5.6% 201.6% 31.2%	29,318 0.17 FY24E (10.8%) 5.3% 202.4% 21.6%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities	10,154 0.02 FY20A 55.2% - 37.8% 57.5% 5.3%	19,859 0.16 FY21A 61.8% - 32.9% 62.7% 2.7%	29,318 0.17 FY22E 62.5% 35.6% 63.1% 1.0%	35,353 0.19 FY23E 68.7% 40.1% 64.4% 1.1%	44,078 0.21 FY24E 70.6% - 43.0% 63.2% 1.1%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio	(7.1%) 3.8% 176.1% (9.1%) 26.1%	24,258A 0.17A FY21A (8.8%) 4.0% 211.8% 106.1% 21.8%	25,189A 0.17A FY22E (11.7%) 5.9% 206.5% 147.5% 11.6%	26,007A 0.17A FY23E (11.4%) 5.6% 201.6% 31.2% 16.8%	29,318 0.17 FY24E (10.8%) 5.3% 202.4% 21.6% 11.0%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities	10,154 0.02 FY20A 55.2% - 37.8% 57.5% 5.3% FY20A	19,859 0.16 FY21A 61.8% - 32.9% 62.7% 2.7% FY21A	29,318 0.17 FY22E 62.5% 35.6% 63.1% 1.0% FY22E	35,353 0.19 FY23E 68.7% 40.1% 64.4% 1.1% FY23E	44,078 0.21 FY24E 70.6% 43.0% 63.2% 1.1% FY24E	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%)	(7.1%) 3.8% 176.1% (9.1%) 26.1% FY20A	24,258A 0.17A FY21A (8.8%) 4.0% 211.8% 106.1% 21.8% FY21A	25,189A 0.17A FY22E (11.7%) 5.9% 206.5% 147.5% 11.6% FY22E	26,007A 0.17A FY23E (11.4%) 5.6% 201.6% 31.2% 16.8% FY23E	29,318 0.17 FY24E (10.8%) 5.3% 202.4% 21.6% 11.0% FY24E
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin	10,154 0.02 FY20A 55.2% 37.8% 57.5% 5.3% FY20A 2.1%	19,859 0.16 FY21A 61.8% 32.9% 62.7% 2.7% FY21A 5.5%	29,318 0.17 FY22E 62.5% 35.6% 63.1% 1.0% FY22E 9.2%	35,353 0.19 FY23E 68.7% 40.1% 64.4% 1.1% FY23E 10.6%	44,078 0.21 FY24E 70.6% 43.0% 63.2% 1.1% FY24E 10.2%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE)	(7.1%) 3.8% 176.1% (9.1%) 26.1% FY20A (13.4%)	24,258A 0.17A FY21A (8.8%) 4.0% 211.8% 106.1% 21.8% FY21A (6.8%)	25,189A 0.17A FY22E (11.7%) 5.9% 206.5% 147.5% 11.6% FY22E (0.1%)	26,007A 0.17A FY23E (11.4%) 5.6% 201.6% 31.2% 16.8% FY23E 10.1%	29,318 0.17 FY24E (10.8%) 5.3% 202.4% 21.6% 11.0% FY24E 12.1%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%)	10,154 0.02 FY20A 55.2% 37.8% 57.5% 5.3% FY20A 2.1% 57.5%	19,859 0.16 FY21A 61.8% - 32.9% 62.7% 2.7% FY21A 5.5% 44.0%	29,318 0.17 FY22E 62.5% 35.6% 63.1% 1.0% FY22E 9.2% 35.0%	35,353 0.19 FY23E 68.7% 40.1% 64.4% 1.1% FY23E 10.6% 28.4%	44,078 0.21 FY24E 70.6% 43.0% 63.2% 1.1% FY24E 10.2% 29.2%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA)	(7.1%) 3.8% 176.1% (9.1%) 26.1% FY20A	24,258A 0.17A FY21A (8.8%) 4.0% 211.8% 106.1% 21.8% FY21A	25,189A 0.17A FY22E (11.7%) 5.9% 206.5% 147.5% 11.6% FY22E	26,007A 0.17A FY23E (11.4%) 5.6% 201.6% 31.2% 16.8% FY23E	29,318 0.17 FY24E (10.8%) 5.3% 202.4% 21.6% 11.0% FY24E
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets	10,154 0.02 - FY20A 55.2% - 37.8% 57.5% 5.3% FY20A 2.1% 57.5% 2.7%	19,859 0.16 	29,318 0.17 	35,353 0.19 	44,078 0.21 FY24E 70.6% 43.0% 63.2% 1.1% FY24E 10.2% 29.2% 3.8%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on tangible equity (ROTE)	(7.1%) 3.8% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%)	24,258A 0.17A FY21A (8.8%) 4.0% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%)	25,189A 0.17A FY22E (11.7%) 5.9% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%)	26,007A 0.17A 	29,318 0.17 FY24E (10.8%) 5.3% 202.4% 21.6% 11.0% FY24E 12.1%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue	10,154 0.02 	19,859 0.16 	29,318 0.17 	35,353 0.19 	44,078 0.21 FY24E 70.6% - 43.0% 63.2% 1.1% FY24E 10.2% 29.2% 3.8% 47.7%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA)	(7.1%) 3.8% 176.1% (9.1%) 26.1% FY20A (13.4%)	24,258A 0.17A FY21A (8.8%) 4.0% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%)	25,189A 0.17A FY22E (11.7%) 5.9% 206.5% 147.5% 11.6% FY22E (0.1%)	26,007A 0.17A 	29,318 0.17 FY24E (10.8%) 5.3% 202.4% 21.6% 11.0% FY24E 12.1% 1.7%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets	10,154 0.02 FY20A 55.2% - 37.8% 57.5% 5.3% FY20A 2.1% 2.7% 106.0% 1.1%	19,859 0.16 FY21A 61.8% 62.7% 62.7% FY21A 5.5% 44.0% 3.6% 74.4% 3.1%	29,318 0.17 FY22E 62.5% 35.6% 63.1% 1.0% FY22E 9.2% 4.3% 55.0% 2.8%	35,353 0.19 FY23E 68.7% - 40.1% 64.4% 1.1% FY23E 10.6% 3.8% 47.9% 3.7%	43.0% 63.2% 10.24 43.0% 63.2% 1.1% FY24E 10.2% 3.8% 47.7% 4.3%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on tangible equity (ROTE)	(7.1%) 3.8% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) - (11.2%) 8.4%	24,258A 0.17A FY21A (8.8%) 4.0% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%) (2.8%) 93.8%	25,189A 0.17A FY22E (11.7%) 5.9% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7%	26,007A 0.17A FY23E (11.4%) 5.6% 201.6% 31.2% 16.8% FY23E 10.1% 1.6% - 20.0% 37.5%	29,318 0.17 FY24E (10.8%) 5.3% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% 25.0% 28.5%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio Revenue/Assets	10,154 0.02 	19,859 0.16 	29,318 0.17 	35,353 0.19 	44,078 0.21 FY24E 70.6% - 43.0% 63.2% 1.1% FY24E 10.2% 29.2% 3.8% 47.7%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate	(7.1%) 3.8% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%)	24,258A 0.17A FY21A (8.8%) 4.0% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%)	25,189A 0.17A FY22E (11.7%) 5.9% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) (45.0%)	26,007A 0.17A 	29,318 0.17 FY24E (10.8%) 5.3% 202.4% 21.6% 11.0% FY24E 12.1% 1.7%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio	10,154 0.02 FY20A 55.2% - 37.8% 57.5% 5.3% FY20A 2.1% 2.7% 106.0% 1.1%	19,859 0.16 FY21A 61.8% 62.7% 62.7% FY21A 5.5% 44.0% 3.6% 74.4% 3.1%	29,318 0.17 FY22E 62.5% 35.6% 63.1% 1.0% FY22E 9.2% 4.3% 55.0% 2.8%	35,353 0.19 FY23E 68.7% - 40.1% 64.4% 1.1% FY23E 10.6% 3.8% 47.9% 3.7%	43.0% 63.2% 10.24 43.0% 63.2% 1.1% FY24E 10.2% 3.8% 47.7% 4.3%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate Net loans y/y growth Assets y/y growth	(7.1%) 3.8% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) - (11.2%) 8.4% 50.2%	24,258A 0.17A (8.8%) 4.0% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%) 93.8% 95.6%	25,189A 0.17A FY22E (11.7%) 5.9% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7% 47.6%	26,007A 0.17A 	29,318 0.17 FY24E (10.8%) 5.3% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% 25.0% 28.5% 24.7%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio Revenue/Assets RORWA	10,154 0.02 	19,859 0.16 FY21A 61.8% 32.9% 62.7% 2.7% FY21A 5.5% 44.0% 3.6% 74.4% 3.1% 8.1%	29,318 0.17 FY22E 62.5% 35.6% 63.1% 1.0% FY22E 9.2% 35.0% 4.3% 55.0% 2.8% 12.3%	35,353 0.19 FY23E 68.7% 40.1% 64.4% 1.1% FY23E 10.6% 28.4% 3.8% 47.9% 3.7% 13.5%	43.0% 63.2% 1.1% FY24E 10.2% 29.2% 4.3% 13.1%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate Net loans y/y growth Assets y/y growth RWA y/y growth	(7.1%) 3.8% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) - (11.2%) 8.4% 50.2%	24,258A 0.17A (8.8%) 4.0% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%) 93.8% 95.6%	25,189A 0.17A FY22E (11.7%) 5.9% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7% 47.6% 173.4%	26,007A 0.17A 	29,318 0.17 FY24E (10.8%) 5.3% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% 25.0% 24.7% 118.2%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio Revenue/Assets RORWA Avg. RWA	10,154 0.02 	19,859 0.16 	29,318 0.17 	35,353 0.19 	44,078 0.21 FY24E 70.6% 43.0% 63.2% 1.1% FY24E 10.2% 29.2% 47.7% 4.3% 13.1%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate Net loans y/y growth Assets y/y growth PRWA y/y growth Deposits y/y growth	(7.1%) 3.8% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) - (11.2%) 50.2% 196.7% 107.4%	24,258A 0.17A FY21A (8.8%) 4.0% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%) 93.8% 95.6% 477.6% 73.1%	25,189A 0.17A FY22E (11.7%) 5.9% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7% 47.6% 173.4% 60.0%	26,007A 0.17A 	29,318 0.17 FY24E (10.8%) 5.3% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% 25.0% 24.7% 118.2% 25.0%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio Revenue/Assets RORWA Avg. RWA Avg. IEA	10,154 0.02 	19,859 0.16	29,318 0.17 	35,353 0.19 	44,078 0.21 FY24E 70.6% 43.0% 63.2% 1.1% FY24E 10.2% 29.2% 47.7% 4.3% 13.1% 11,249 32,719	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate Net loans y/y growth Assets y/y growth RWA y/y growth	(7.1%) 3.8% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) - (11.2%) 8.4% 50.2%	24,258A 0.17A (8.8%) 4.0% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%) 93.8% 95.6%	25,189A 0.17A FY22E (11.7%) 5.9% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7% 47.6% 173.4%	26,007A 0.17A 	29,318 0.17 FY24E (10.8%) 5.3% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% 25.0% 24.7% 118.2%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio Revenue/Assets RORWA Avg. RWA	10,154 0.02 	19,859 0.16 	29,318 0.17 	35,353 0.19 	44,078 0.21 FY24E 70.6% 43.0% 63.2% 1.1% FY24E 10.2% 29.2% 47.7% 4.3% 13.1%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on tangible equity (ROTE) Tax rate Net loans y/y growth Assets y/y growth PWA y/y growth Deposits y/y growth Net interest income y/y growth	(7.1%) 3.8% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) - (11.2%) 8.4% 50.2% 196.7% 107.4% (26.4%)	24,258A 0.17A (8.8%) 4.0% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%) - (2.8%) 93.8% 95.6% 477.6% 73.1% 304.8%	25,189A 0.17A FY22E (11.7%) 5.9% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7% 47.6% 173.4% 60.0% 189.0%	26,007A 0.17A FY23E (11.4%) 5.6% 201.6% 31.2% 16.8% FY23E 10.1% 1.6% 20.0% 37.5% 20.6% 25.0% 59.2%	29,318 0.17 FY24E (10.8%) 5.3% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% - 25.0% 24.7% 118.2% 25.0% 17.9%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio Revenue/Assets RORWA Avg. RWA Avg. IEA Gross Loans	10,154 0.02 	19,859 0.16	29,318 0.17 	35,353 0.19 	44,078 0.21 FY24E 70.6% 43.0% 63.2% 1.1% FY24E 10.2% 29.2% 3.8% 47.7% 4.3% 13.1%	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate Net loans y/y growth Assets y/y growth PRWA y/y growth Deposits y/y growth Net interest income y/y growth IE assets/Assets	(7.1%) 3.8% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) - (11.2%) 8.4% 50.2% 196.7% 107.4% (26.4%) 92.8%	24,258A 0.17A (8.8%) 4.0% 211.8% 106.1% 21.8% FY21A (6.8%) (1.1%) - (2.8%) 93.8% 95.6% 477.6% 73.1% 304.8% 85.9%	25,189A 0.17A FY22E (11.7%) 5.9% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7% 47.6% 173.4% 60.0% 189.0% 83.7%	26,007A 0.17A FY23E (11.4%) 5.6% 201.6% 31.2% 16.8% FY23E 10.1% 1.6% 20.0% 37.5% 20.6% 25.0% 59.2%	29,318 0.17 FY24E (10.8%) 5.3% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% - 25.0% 24.7% 118.2% 25.0% 17.9% 82.4%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio Revenue/Assets RORWA Avg. RWA Avg. IEA Gross Loans P/BV (x)	10,154 0.02 	19,859 0.16 FY21A 61.8% - 32.9% 62.7% 2.7% FY21A 5.5% 44.0% 3.6% 74.4% 3.1% 8.1% - 1,258 12,885 6,555	29,318 0.17 FY22E 62.5% 35.6% 63.1% 1.0% FY22E 9.2% 35.0% 4.3% 55.0% 2.8% 12.3% 4,004 20,581 10,945 3.8	35,353 0.19 FY23E 68.7% 40.1% 64.4% 1.1% FY23E 10.6% 28.4% 3.8% 47.9% 3.7% 13.5% 6,467 27,210 14,992 3.5	43.0% 63.2% 11% 63.2% 1.1% FY24E 10.2% 29.2% 3.8% 47.7% 4.3% 13.1% 11,249 32,719 19,140	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate Net loans y/y growth Assets y/y growth RWA y/y growth Deposits y/y growth Net interest income y/y growth IE assets/Assets LLP/Loans	(7.1%) 3.8% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) - (11.2%) 8.4% 50.2% 196.7% 107.4% (26.4%) 92.8% (5.3%)	24,258A 0.17A (8.8%) 4.0% 211.8% 106.1% FY21A (6.8%) (1.1%) (2.8%) 93.8% 95.6% 477.6% 73.1% 304.8% 85.9% (9.7%)	25,189A 0.17A FY22E (11.7%) 5.9% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7% 47.6% 173.4% 60.0% 189.0% 83.7% (15.7%)	26,007A 0.17A FY23E (11.4%) 5.6% 201.6% 31.2% 16.8% FY23E 10.1% 1.6% 20.0% 37.5% 20.6% 25.0% 59.2% 84.1% (12.6%)	29,318 0.17 FY24E (10.8%) 5.3% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% 25.0% 24.7% 118.2% 25.0% 17.9% 82.4% (10.7%)
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio Revenue/Assets RORWA Avg. RWA Avg. IEA Gross Loans P/BV (x) Adj. P/E (x)	10,154 0.02 FY20A 55.2% - 37.8% 57.5% 5.3% FY20A 2.1% 2.7% 106.0% 1.1% 4.7% - 248 7,852 3,320 41.6 NM	19,859 0.16 FY21A 61.8% 62.7% 62.7% 2.7% 44.0% 3.6% 74.4% 3.1% 8.1% 1,258 12,885 6,555 4.1 NM	29,318 0.17 FY22E 62.5% 35.6% 63.1% 1.0% FY22E 9.2% 35.0% 4.3% 55.0% 2.8% 12.3% - 4,004 20,581 10,945 3.8 NM	35,353 0.19 FY23E 68.7% 40.1% 64.4% 1.1% FY23E 10.6% 28.4% 3.8% 47.9% 3.7% 13.5% - 6,467 27,210 14,992 3.5 36.2	43.0% 63.2% 11% FY24E 70.6% 63.2% 1.1% FY24E 10.2% 29.2% 3.8% 47.7% 4.3% 13.1% 11,249 32,719 19,140	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate Net loans y/y growth Assets y/y growth RWA y/y growth Deposits y/y growth Net interest income y/y growth IE assets/Assets LLP/Loans Equity/Assets	(7.1%) 3.8% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) - (11.2%) 8.4% 50.2% 196.7% (26.4%) 92.8% (5.3%) 6.2%	24,258A 0.17A FY21A (8.8%) 4.0% 211.8% 106.1% FY21A (6.8%) (1.1%) - (2.8%) 93.8% 95.6% 477.6% 73.1% 304.8% 85.9% (9.7%) 16.3%	25,189A 0.17A FY22E (11.7%) 5.9% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7% 47.6% 173.4% 60.0% 189.0% 83.7% (15.7%) 18.8%	26,007A 0.17A FY23E (11.4%) 5.6% 201.6% 31.2% 16.8% FY23E 10.1% 20.0% 37.5% 20.6% 25.0% 59.2% 84.1% (12.6%) 15.7%	29,318 0.17 FY24E (10.8%) 5.3% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% 25.0% 28.5% 24.7% 118.2% 25.0% 17.9% 82.4% (10.7%) 14.0%
Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Balance Sheet Gearing Loans/Deposits Investment/Assets Loan/Assets Customer deposits/Liabilities LT debt/Liabilities Ratio Analysis (%) Net interest margin Non interest income/Net revenue Non interest income/Avg. Assets Efficiency ratio Leverage ratio Revenue/Assets RORWA Avg. RWA Avg. IEA Gross Loans P/BV (x)	10,154 0.02 	19,859 0.16 FY21A 61.8% - 32.9% 62.7% 2.7% FY21A 5.5% 44.0% 3.6% 74.4% 3.1% 8.1% - 1,258 12,885 6,555	29,318 0.17 FY22E 62.5% 35.6% 63.1% 1.0% FY22E 9.2% 35.0% 4.3% 55.0% 2.8% 12.3% 4,004 20,581 10,945 3.8	35,353 0.19 FY23E 68.7% 40.1% 64.4% 1.1% FY23E 10.6% 28.4% 3.8% 47.9% 3.7% 13.5% 6,467 27,210 14,992 3.5	43.0% 63.2% 11% 63.2% 1.1% FY24E 10.2% 29.2% 3.8% 47.7% 4.3% 13.1% 11,249 32,719 19,140	Total Liabilities and Shareholder Equity Book Value Per Share Tangible Book Value Per Share Asset Quality/Capital Loan loss reserves/Loans NPLs/Loans Loan loss reserves/NPLs NPL y/y growth Tier 1 ratio Ratio Analysis (%) Return on equity (ROE) Return on assets (ROA) Return on tangible equity (ROTE) Tax rate Net loans y/y growth Assets y/y growth RWA y/y growth Deposits y/y growth Net interest income y/y growth IE assets/Assets LLP/Loans	(7.1%) 3.8% 176.1% (9.1%) 26.1% FY20A (13.4%) (0.8%) - (11.2%) 8.4% 50.2% 196.7% 107.4% (26.4%) 92.8% (5.3%)	24,258A 0.17A (8.8%) 4.0% 211.8% 106.1% FY21A (6.8%) (1.1%) (2.8%) 93.8% 95.6% 477.6% 73.1% 304.8% 85.9% (9.7%)	25,189A 0.17A FY22E (11.7%) 5.9% 206.5% 147.5% 11.6% FY22E (0.1%) (0.0%) 61.7% 47.6% 173.4% 60.0% 189.0% 83.7% (15.7%)	26,007A 0.17A FY23E (11.4%) 5.6% 201.6% 31.2% 16.8% FY23E 10.1% 1.6% 20.0% 37.5% 20.6% 25.0% 59.2% 84.1% (12.6%)	29,318 0.17 FY24E (10.8%) 5.3% 202.4% 21.6% 11.0% FY24E 12.1% 1.7% 25.0% 24.7% 118.2% 25.0% 17.9% 82.4% (10.7%)

Source: Company reports and J.P. Morgan estimates.

Note: \$ in millions (except per-share data). Fiscal year ends Dec



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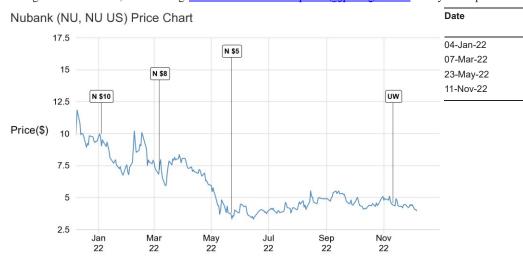
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Source: Bloomberg Finance L.P. and J.P. Morgan; price data adjusted for stock splits and dividends. Initiated coverage Jan 04, 2022. All share prices are as of market close on the previous business day.

Price Target

(\$)

10

8

5

Rating

Ν

Ν

Ν

UW

Price (\$)

9.98

7.16

3.81

4.55





Date Rating Price (R\$) **Price Target** (R\$) 04-Jan-22 Ν 9.30 9 07-Mar-22 Ν 6.09 7 23-May-22 Ν 3.11

Source: Bloomberg Finance L.P. and J.P. Morgan; price data adjusted for stock splits and dividends. Initiated coverage Jan 04, 2022. All share prices are as of market close on the previous business day.

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